VantagePoint CONSULTING

SOLARI TECHNOLOGIES
BY VANTAGE POINT CONSULTING

CAPABILITY STATEMENT

AI-native training, and the people who make it work.

Vantage Point Consulting builds, delivers and supports workforce training for federal agencies. Order SPARK Organization or SPARK Ownership, and add the instructional designers, subject matter experts, project managers and help desk staff who have supported federal learning programs since 2006.

UEI	CAGE	GSA MAS	SOCIOECONOMIC	FOUNDED	SECURITY
EFMJMBBKTH98	4KWG3	47QTCA20D009H	WOSB · VOSB	2006 · Portland, OR	CMMC L2 · SOC 2

CORE CAPABILITIES

SPARK Adaptive Learning Platform

TECHNOLOGY · BY SOLARI TECHNOLOGIES

- **SPARK Builder:** AI drafts courses from your policies, guidance and existing training; your experts approve every screen
- **Delivery:** web, iOS and Android, with offline lessons that sync back
- **Practice and coaching:** scenarios, knowledge checks that explain each wrong answer, and an AI tutor grounded in approved content
- **Analytics:** mastery by learner, cohort and topic; early alerts for learners who need help
- **Fast updates:** routine content changes in under 72 hours
- **Agency LMS delivery:** standalone SCORM export EARLY 2027

Learning and Program Services

PEOPLE · BY VANTAGE POINT CONSULTING

- **Instructional design** across the ADDIE lifecycle for self-paced, virtual and instructor-led training
- **Subject matter experts** from a vetted network, matched to your topic and audience
- **Project and program management** led by PMP- and agile-certified managers
- **Help desk and stakeholder support** for learners, administrators and partner institutions
- **Live training**, webinars and train-the-trainer sessions
- **Section 508 testing** by DHS Trusted Testers, plus evaluation and reporting

SUPPORT SERVICES YOU CAN ORDER WITH SPARK

Instructional Designers

Needs analysis, design documents, storyboards, assessments and Kirkpatrick evaluation plans. Our designers direct the AI.

Subject Matter Experts

Content authority and review from practitioners, alongside your own reviewers, so every lesson is accurate and credible.

Project Management

One accountable manager, a schedule, status reporting and quality control from kickoff through launch.

Help Desk Support

Tiered support for learners and administrators, with response targets and monthly issue trend reports.

Live Training

Launch webinars, administrator training and train-the-trainer sessions so your staff can run the program.

Accessibility Testing

Section 508 and WCAG 2.1 AA testing, with an accessibility conformance report for each module.

Content Maintenance

An update service level for policy changes, annual refreshes and new modules, so training never goes stale.

Evaluation and Reporting

Dashboards and plain-language reports for leaders: who is current, what is working, what to fix.

SPARK Organization

For agencies, schools, employers and training programs: courses, administrator tools, alerts and reports, priced per learner per year (see sparkcourses.org/organizations).

SPARK Ownership

Everything in Organization, plus live tutors, a license to own SPARK for your organization and full ownership of your data and reports.

Add services to either

Instructional designers, SMEs, project management, help desk and content maintenance, scoped to your program.

WHY VANTAGE POINT

20 years
Supporting federal education, training and workforce programs since 2006

7 days
To rebuild a 4-hour federal course from its source material in SPARK

15,000+
Help desk inquiries resolved each year at 99% on time for an Army program

45,000
Monthly users on Career Path DECIDE, our AI advising platform for DoW

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CAPABILITY STATEMENT

Past performance and how to buy

SELECTED PAST PERFORMANCE

PROGRAM AND CUSTOMER	ROLE	WHAT WE DELIVERED
ArmyIgnitED School Support Army University · W9124D20C0013 · 2020 to present	Prime	Help desk and stakeholder support for about 2,800 partner institutions: more than 15,000 inquiries a year at 99% on time, monthly live training for 1,200+ administrators, and a knowledge community of 4,500+ stakeholders.
JROTC Instructor Training Module Navy and Marine Corps, through OPM USALearning · completed 2025	Prime	Full ADDIE build of a scenario-based SCORM course on Title IX and sexual misconduct compliance, with Kirkpatrick Level 2 evaluation. Passed Section 508 testing on first submission; accepted without revision.
DANTES CONSWEB DHRA, DoW · H9821022F0205 · 2022 to 2026	Prime	Migrated and operated four production platforms in AWS GovCloud, took them through two Authorities to Operate, and closed with zero Contractor Discrepancy Reports over 48 months.
Career Path DECIDE and VIA Advisor DANTES, DoW · H9821026PE016 · 2026 to present	Prime	Career and education advising platform with an AI advisor grounded in authoritative federal data, serving about 45,000 users a month.
Military Training and Education Program American Council on Education for DHRA · H9821025CE010 · 2025 to 2030	Sub	Learning evaluation, data analytics and program reporting for military training credit recommendations.

HOW TO BUY

GSA MAS
47QTCA20D009H. Order learning services and support through the Schedule or GSA eBuy.

OPM USALearning
Prime on the Training and Education IDIQ (47QTSA25D0002), open to federal agencies.

Commercial purchase
SPARK subscriptions as a commercial item under FAR Part 12, with published per-learner pricing.

DoW: Tradewinds
SPARK is assessed as Awardable on the CDAO Tradewinds Solutions Marketplace.

Start small: ask about a no-cost sample module built from your own public material, or a short evaluation pilot with one course and one group of learners.

COMPANY DATA

Identifiers

Legal name	Vantage Point Consulting, Inc.
UEI	EFMJMBBKTH98
CAGE	4KWG3
Business	Small; Woman-Owned (WOSB); Veteran-Owned (VOSB)
Workforce	Employees plus an on-demand SME network of about 50; 40% veterans, military spouses and dependents

NAICS Codes

541511 Custom Computer Programming
541611 Management Consulting
541612 Human Resources Consulting
611430 Professional and Management Development Training
611710 Educational Support Services
611691 Exam Preparation and Tutoring
611699 All Other Miscellaneous Schools and Instruction

Credentials

Top Secret facility clearance
CMMC Level 2 certified
SOC 2 Type II
DHS Trusted Testers (Section 508)
PMP and ICAgile certified leadership
SBIR Phase II awardee (U.S. Department of Education)

Start the conversation

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sparkcourses.org/organizations
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